

JIFFY LUBE LIVE (FORMERLY NISSAN PAVILION) FUNDRAISER

Frequently Asked Questions (FAQs)

Q. - What is this fundraiser?

A. - Aramark, the concessions distributor at Jiffy Lube Live, provides non-profit organizations the opportunity to work concession stands at their concerts to raise money. Aramark donates 6% of the profits earned in the concession stand(s) manned by the non-profit organization. The Chantilly Music Boosters then allocate 20% of the Aramark money to the general music fund and the rest is put in a pool to be distributed to the student accounts of those parents who volunteered. This money can then be used to cover the costs associated with fees and trips.

NOTE: If you raise more than \$600, you will receive a 1099 form from the Music Boosters at the end of the year.

Q. - Is this really worth my time?

A. - Yes! There are usually 20-30 concerts at Jiffy Lube Live each season. One person worked 21 shows last year and was able to put over \$1,400 in their student's account.

Q. - Do I have to work all the concerts at Jiffy Lube Live? I have a pretty busy schedule.

A. - No. You are able to work at as few, or as many, concerts as you would like.

Q. - Do I have to sign up and choose the concerts that I want to work now? We still haven't made our summer vacation plans, so I'm not sure when I'll be around.

A. - No. Jiffy Lube Live volunteers will get an e-mail from the JLL coordinator approximately one month prior to scheduled shows asking who is interested in working the concerts scheduled for the coming few weeks. You can wait and volunteer for those concerts that you know will fit in to your schedule. If you want to see the concerts that are already slated to be at Jiffy Lube Live, you can always go to www.jiffylubelive.com.

Q. - How long am I there on concert days?

A. - For most evening concerts we normally need to report to the pavilion between 4:30 and 5:00 to get set up. All concerts at Jiffy Lube Live must be concluded by 11:00 due to local noise restrictions. Including cleaning up, the worst case scenario for leaving Jiffy Lube Live is normally 11:30.

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- Q. - That seems like a long time. Do I get to take any breaks?
- A. - We all work as a team and if you need a break there is almost never a problem with doing that. The ebb and flow of customers during a concert often times provides natural breaks because people are in the pavilion listening to the music. The busiest times are right before the show and at the intermissions. Also, you get free sodas, hot dogs and other food while you are working.
- Q. - What happens if I can't work a concert that I've signed up for?
- A. - If an emergency comes up that will prevent you from working a concert you are signed up for, just notify the JLL coordinator as soon as you know about your conflict. 24 hours notice is preferred so the JLL coordinator can try to find a person to backfill you. This is very important, because without enough people, we can lose our ability to man some of the better, more profitable concession stands. Also, Aramark now can hold back 1% of our commission if everyone scheduled doesn't show up.
- Q. - How will I know how much I've earned?
- A. - We don't know this exactly until after the Jiffy Lube Live concert season has concluded (usually late September or early October). All of the volunteers' proceeds are split on a prorated basis once we have received all of our payments from Aramark. For each concert you work you earn one share (some all-day concerts are worth 2 shares if you work the entire event). Once all money is received from Aramark, it is divided by the total number of shares worked and then allocated accordingly.
- Q. - What do I have to know? Do I receive any training?
- A. - The only official training you must have is Training for Intervention Procedures (TIPS). The TIPS course trains servers of alcohol how to prevent intoxication, drunk driving and underage drinking. Once you have been to TIPS training, you are certified for three years. There is also an easy and quick online customer service class that everyone must take.
- Q. - I've attended concerts at Jiffy Lube Live (Nissan Pavilion) in the past and parking is horrible. Will I have to walk forever to get in?
- A. - Jiffy Lube Live provides an employee parking lot that you are allowed to use which is close to the pavilion.
- Q. - This sounds like a fun way to hear some great music and help defray my kid's music-related costs. How do I sign up?
- A. - Simply email your Choral VP at vp@chantillychoral.org so you can get in a TIPS class.